



To: Suppliers of Dermira, Inc.

Dear Valued Supplier:

On February 20, 2020, Eli Lilly and Company (“Lilly”) completed the acquisition of all of the outstanding shares of Dermira, Inc. (“Dermira”). To minimize confusion and telephone calls, we are providing you with the following information regarding invoice submission and payment.

The most important thing for you to understand is there are no changes to invoicing and payment processing in the short term. Please continue to submit invoices to Dermira using the same procedures you have been following.

Please note the following questions and answers regarding impacts to the purchase-to-pay process.

Question – What happens if I have an open purchase order with Dermira?

Answer – In the short term, nothing changes. Over time, Lilly may assume the responsibility for paying Dermira’s obligations thru Lilly systems. If your purchase order(s) are impacted, you will receive formal notice that the invoice submission procedures have changed. Until then, continue to submit invoices to Dermira.

Question – What if I also have a formal contract or supply agreement with Lilly? How does that effect the open Purchase Orders I have with Dermira?

Answer – Purchase Orders issued by Dermira will continue to be honored under the same terms, and paid via the same methods, as existed at the time the Dermira PO was issued.

Lilly may choose to issue future Work Orders and Purchase Orders under the terms of your contract with Lilly. In such cases, the PO will come from Lilly and Lilly’s terms, and payment procedures will apply

Question – What if I do NOT have a formal contract or supply agreement with Lilly?

Answer – Purchase Orders issued by Dermira will continue to be honored under the same terms, and paid via the same methods, as existed at the time the Dermira PO was issued.

Lilly may choose to set you up with a Lilly Vendor ID in order to establish a long-term relationship. In those cases, you will be contacted by Lilly and advised as to next steps.

Question – What if I have questions related to accounts payable?

Answer – For Dermira accounts payable questions, please email apinvoice@dermira.com.

Thank you,

Harp Dhaliwal

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Vice President, Procurement, Dermira Inc.